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## Causing E&P problems with Digitalisation

Presented at DEJ "Solving E&P problems with Digitalisation"

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## **Reminder: What is digitalisation**



#### So why is the oil industry going so slowly with digitalisation? (oh, let me count the ways...)

#### With the benefit of hindsight:

- Wrong Culture
- Wrong Skillsets
- Wrong Platforms
- Wrong economic drivers



For most other industries, the availability and monetisation of data was the disruptor



In asset-based industries , the data already existed; the business environment changed and big data technologies were the catalyst



But oil and gas has been on the back foot for many reasons, not least the price crash. But digitalisation was crucial in unconventionals



#### And there were other reasons...



## So how do we get digitalised?

(Actually, let's look at how we shouldn't be doing it)

## "We want to be like that"

(...or a reminder of where an E&P company shouldn't be going)

- We're not Uber, AirBnB or Google
- We're not "monetizing data"
- We're not transforming or disrupting the way our
   product is sold (because we don't have a product, we sell a commodity)



#### "We want to be like that"



#### How we interact with technology and services

#### How organisations understand and interact with us



How we exploit knowledge... at scale and pace

## "We'll buy one of those new things"



#### "We'll buy the same old things with extra digitalised widgets"





#### "We'll hire someone with that cool stuff on their CV"

- Data Science  $\neq$  Domain Expertise
- Data Science  $\neq$  Data Engineer or Data Manager
- Maths for Data Science  $\neq$
- Maths for describing streams of sensor data
- Data Engineer  $\neq$  IT architecture
  - $CDO \neq Expertise on Digitalisation$

## "We'll (data) science the hell out of it"



To improve itself, a machine must be capable of learning;

First Data Mining workshop took place at an Al conference in 1989;

Many commentators now associate AI with Machine Learning / Deep Learning.

Data Science = Machine Learning + Data Mining + Experimental Method



## Let's dig a bit deeper

Those were the symptoms - what are the underlying causes?

## **Cutting through the hype**

Old Skool Machine Learning techniques still dominate, often "good enough"





# Old skool: predicting train-set failure using sensor data 1 Manage raw sensor data... 2 ...combine with Engineering reports data... 3 ...feature engineering... 4 ...dimension reduction...



Interpolation of missing values, "virtual sensor" correction for drift, recalibration, etc., etc...

...topic extraction and sentiment analysis; labelling of sensor data... ...Path, Graph, Time-Series Analytics to identify, for example, changes of state... ...identification of most predictive variables...

Naive Bayes, Random Forest, kMeans, Hidden Markov Models, Neural Net, etc., etc.

80% Data Management, Preparation & Feature Engineering

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20% Modelling

## But crucially, upstream digitalisation is ham-strung because of the relationship between "business" and IT

and it's the data that has suffered



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## But it's not really business v. IT

To digitalise our industry we must evolve from capability-centric to data-centric



"buy" vs "build" caused the problem

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#### ..because the data was quite different

- "Normal data" this part is what other companies do – so it's reasonably well understood and supported by tools
- ERP, BI, EDW



- Measurement data (in all the Units)
- Accurate geospatial data
- Physics based simulations

- industrial automation and control systems
- massive one-off CapEx projects
- CAD drawings

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## The data management organisation hasn't helped



- There has been more than one Data & IT organisation
- · And they have worked in siloes separated from each other



BI / Data

Warehousing

Corporate Subsurface

Data Management

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- But they **do** bring new approaches
- But there are value opportunities in our data
- But then again, we have a lot of knowledge products e.g. well plans, reservoir models that *should* follow welldescribed processes

## So how do you do it?

#### A simple journey



#### And how do I use all the new stuff?

#### Start small, think big

 Use commodity, open source tools to build out good-enough infrastructure but make sure that you have strong design leadership in your Enterprise Architecture and Data Management

#### Get with the new beat

 Use data science and data engineering but do it with an eye to the future – overlap them in teams with domain experts and IT specialists

## Understand what you should value

 Take ownership of your data and insights. Only you will ever care as much as you should about the quality of your data, but there are many 3<sup>rd</sup> parties who would like to care about value that can be extracted from it.